

JASON BRIAN JOHNSON SMITH

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CAREER OBJECTIVE

Dedicated professional with a robust background in architecture and construction, combined with a Master's Degree in Commercial Real Estate Finance. Seeking to leverage my diverse skill set to transition into a rewarding role in real estate development. Adept at bridging the gap between design, construction, and financial aspects, I aspire to contribute my expertise to drive innovative and profitable real estate projects.

EDUCATION

Georgia State University, J. Mack Robinson College of Business **Atlanta, Georgia**
Master of Science in Commercial Real Estate - GPA: 3.7 July 2023
Tuskegee University, Robert R. Taylor School of Architecture and Construction Science **Tuskegee, Alabama**
Bachelor of Architecture May 2019

EXPERIENCE

FS360 LLC. **Atlanta, Georgia**
Assistant Project Manager/ Project Engineer February 2023 - Present

- Managed Cascade United Methodist Church renovation on the Westside of Atlanta
- Analyzed subcontractors, uncovering inefficiencies, boosting profitability and client satisfaction

Walbridge/ Devon Industrial Group **Detroit, Michigan**
Project Engineer September 2021- February 2023

- Negotiated subcontractor agreements for projects ranging \$2M - \$20M
- Enhanced profitability by over 20% through value engineering and cost analysis
- Streamlined communication, reducing union grievances by 25% monthly
- Collaborated with diverse stakeholders including Ford Land Development, Union Reps, and more

Chasm Architecture **Atlanta, Georgia**
Architectural Designer August 2019- September 2021

- Revitalized historical apartment complexes, increasing value by 40%
- Optimized designs for savings of \$1M - \$5M, enhancing project viability
- Managed construction documents for various development types, focusing on budget efficiency

Robert J. Stahl Architect **Elmsford, New York**
Project Technician Intern December 2018- January 2019

- Executed renderings using AutoCAD, SketchUp, and Adobe Suite
- Formulated growth strategy for Co-Op City, boosting occupancy by 5%

Mark English and Associates **Detroit, Michigan**
Project Coordinator Intern May 2017- August 2017
Project Manager Intern September 2017 – July 2018

- Led client and contractor meetings, promoted to Project Manager for school reroofing
- Conducted feasibility study for church expansion, finalizing design and costs after negotiation
- Collaborated on 6th floor renovation of Detroit Coleman A. Young Municipality Building

Other Experience

J2 Investment Group LLC. **Detroit, Michigan**
Managing Member July 2018 - Present

- Strategically acquire and integrate multifamily properties into personal portfolio, consistently expanding by adding 2 doors per quarter
- Employ astute market analysis and investment insights to drive targeted growth and enhance investment returns exceeding a 65% Cash on Cash return
- Managed team of project managers, property managers and contractors to successfully complete project

INVOLVEMENT

Tuskegee University **Tuskegee, Alabama**
Adjunct Professor August 2023 – Current

- Materials & Structures in Residential Construction
- Green Building Design

Project Destined Real Estate Academy **Atlanta, Georgia**
Program Fellow May 2023 – July 2023

Georgia State University, J. Mack Robinson College of Business **Atlanta, Georgia**
Graduate Assistant Professor August 2022 – July 2023

Georgia State University Commercial Real Estate Group **Atlanta, Georgia**

Member

NAIOP Georgia School Challenge

Georgia State University Team Member & Presenter

Hands on for C.U.L.T.U.R.E. (Creating Urban Leaders through Urban Revitalization Efforts)

Founder

Urban Land Institute, Project REAP (Real Estate Apprentice Program)

Program Fellow

72 Hour Urban Action

Team Member/ Competitor

August 2022 – July 2023

Atlanta, Georgia

Spring 2023

Detroit, Michigan

June 2021 – August 2022

Atlanta, Georgia

March 2021 – May 2021

Jena, Germany

May 2019

SKILLS

- Argus Certified
- Microsoft Office
- Financial Modeling
- Adobe Suite
- OSHA 10 Hour Certified
- Dale Carnegie Professional Development Certification
- Auto CAD
- Revit
- Lumion
- SketchUp
- Procore
- CMIC